

Looking for Portuguese clients?

Coverage: Whole Portugal

List: Coface Marketing Database

Number of records: Around 500,000 addresses

Description: This B2B Portugal is the first and only decision-maker database with a complete coverage of the Portuguese market. A professional platform of phone-operators is responsible for checking by phone that only the names of the real heads of each department appear.

- ✓ With more than 400,000 decision-makers within these, of the following job titles:
- ✓ General managers.
- ✓ Commercial managers
- ✓ Financial managers
- ✓ Computing managers
- ✓ Marketing managers
- ✓ Human Resources managers

Delivery Format: e-mail, diskette, self adhesive labels, follow up list.

Selection Criteria:

- Name and Job function
- Functional department
- Gender
- Activity
- NACE codes
- Company size (large, mid-sized, small)
- Business gender (Company, self-employed, professionals)
- Turnover
- VAT number
- Employee size
- Geographical Selection (provinces, ZIP code...)
- Multiple communication data available: Phone numbers
- Fax numbers

Tariffs:

■ Base Price..Unnamed addresses:	0,09 Euro per unit
■ Executive names. Named addresses (Including base):	0,14 Euro per unit
■ Phone/Fax numbers:	0,02 Euro per unit
■ Data to be incorporated (Sales, VAT, Employee-size):	0,02 Euro per unit
+ Selection Fee:	75 Euro/Fixed

Minimum Order: 300 Euro
Broker commission: 20%

For further information contact your international consultant, Gerardo Raído, on the phone +34 91 3822003, or send him an e-mail to: graido@schober.es